

CENTRAL FLORIDA BUYLINES

ISM – Central Florida
PO Box 621416 Orlando, FL 32862-1416



*Newsletter of ISM -
Central Florida
Issue #1 – 2013/2014*

ISM-CF's Mission and Vision statement is "To promote and maintain excellence among purchasing/supply management professionals through continued leadership in the areas of Ethics, Professionalism, Education, Networking, Community, and Involvement."

Upcoming Events at a Glance

Wednesday, September 11 – Professional Development and Networking Event: "Developing 360° Influence", Speaker: Kathy Ryan – Networking starts at 5:30 p.m., Meeting at 6:30 p.m. Dubsdread Golf Club

Wednesday, October 9 – Professional Development and Networking Event: "Customer Service", Speaker: Sherri Bruen – Networking starts at 5:30 p.m., Meeting at 6:30 p.m. Dubsdread Golf Club

Wednesday, November 13 – Professional Development and Networking Event: "Sustainability", Speaker: TBA – Networking starts at 5:30 p.m., Meeting at 6:30 p.m. Darden

Upcoming – CPSM/CSM Review – Please see details on page 7

Bridge	09/21/13
Exam 1	10/19/13
Exam 2	01/18/14
Exam 3	03/15/14

To Register: Visit www.ism-cf.org

The President's Corner



A New Year Begins....

Dear Members,

"Do what you can, with what you have, where you are." -Theodore Roosevelt

As another new year begins, so does the anticipation of new opportunities along with new challenges. My hope is that the opportunities far surpass the challenges and the year will be successful, exciting, and fun for all our members!

The Board of Directors met for the annual retreat (strategy planning session) in late-July. We had a very successful day, ultimately highlighting that our key focus this year is YOU – our members! We have had a decline in participation at events and have realized that we need to do things differently in order to give you what you expect from ISM Central Florida – VALUE! What does this mean?

It means that we will continue to try new events, new venues, additional educational opportunities, and much more! In order to make sure we are delivering what you feel valuable, we need to open our ears to your feedback. So *please* be sure to communicate your ideas and feedback to any of the Board members so we can meet your needs.

In addition to meeting our members' expectations, we also need help from our members. Did you know that volunteering to either be a Board member or to help on any of the events / committees is a way to not only participate within ISM Central Florida, but it also helps to gain CEH's toward your certification? Now you do! We currently have open Board positions, but we will also have opportunities to help on other events. If you're interested, reach out to a Board member and we will accept your interest with open arms! (And thank you to those who have already made the commitment to help out. I know you'll make a difference!)

I look forward to seeing each and every one of you throughout this next year. Read much more below about what has been going on within ISM-CF and what is still to come.

Respectfully,

Traci L Nichols, C.P.M.

President

pres@ism-cf.org

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“No one cares how much you know, until they know how much you care.”

~Theodore Roosevelt

Professional Development and Networking Event

Wednesday, September 11, 2013

Networking begins at 5:30 p.m., Dinner is served at 6:30 p.m.
Dubsdread Golf Club, 549 Par Street, Orlando, Florida

"Developing 360° Influence"

Speaker: Kathy Ryan

KATHY RYAN, SPHR, is an award-winning author and owner of Pinnacle Coaching Group, LLC. Over the last 25 years, Kathy has influenced thousands of people in the business and non-profit sectors through her coaching, speaking and on-site training. She is able to deliver practical wisdom with a perfect balance of reality-based advice and light-hearted humor. Her expertise covers a wide range of subjects including leadership, communication, human resources management, motivation, team dynamics, performance management and personal development.



Kathy has a degree in psychology and history from Dickinson College in Carlisle, Pennsylvania and has earned a lifetime certification as a Senior Professional in Human Resources (SPHR) from the Society for Human Resources Management. She has been certified in the use of the Myer-Briggs Type Assessment (MBTI) since 1995, and uses it, as well as other assessments, as tools for self-discovery in her consulting and coaching practice.

Kathy is author of the book, *"You Have to Say the Words" An Integrity-Based Approach for Tackling Tough Conversations and Maximizing Performance*, which recently won a 2012 Royal Palm Literary Award. She has written and published numerous articles on leadership and other personal development topics, as well as producing the blog, *Inspired Leadership*, at www.CoachKathyRyan.com.

You can contact Kathy at:

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Website: www.PinnacleCoachingGroup.com

Connect with Kathy on:

www.Linkedin.com/in/coachkathyryan
www.facebook.com/kathyryanauthor
www.Twitter.com/coachkathyryan

REGISTER NOW at www.ism-cf.org

A Message from our Treasurer, John Morris

During our retreat in July, one of the many things we planned and discussed for this new affiliate year was our budget for 2013-2014. As a non-profit, we operate off of a zero dollar budget, or in other words a budget where our expenses versus our income cancel out to zero. Last year's budget was almost dead on, and with some growth factors added in we have established what we hope will be an even more aggressive budget that was deliberated on, and passed by your Board of Directors for this affiliate year.

As with any budget or financial plan, we depend on you our membership to take part in supporting our efforts. One of the biggest hits to our budget is of course our dinner meetings. Your cost for these meetings, as you may or may not know, is partly subsidized by our affiliate. It is important that if you make a reservation to attend a dinner meeting, that you attend. We are charged by a minimum head count, and if you did not prepay and do not attend, then the cost to the affiliate is even greater. If you are not going to be able to attend, please let us know 24 hours ahead of time so that we can adjust our head count for the dinners, and keep our dinner meeting costs as low as possible.

We are looking forward to another successful year, and hope to see you on September 11th for our first dinner meeting of the year. Thanks for your support.



ISM Web Seminars



ISM presents numerous web-based seminars throughout the year. Join us to learn about new trends that affect your role in supply management.

Participate from any location — all you need is a computer with an Internet connection, speakers and/or headphones. Earn one (1) Continuing Education Hour (CEH) for each live web seminar session you attend — and, keep up with the latest developments in supply management.

Upcoming ISM Web Seminar

CPO Perspective: The SAP Procurement Journey

Don't miss this **Free, 1-hour STREAMING ONLY** Web event hosted by ISM and sponsored by Ariba

To register, go to ism.ws > Education > Online Education > Web Seminars

Date: Tuesday, September 10, 2013

Time:

11:00 AM - 12:00 PM	US Eastern
10:00 AM - 11:00 AM	US Central
9:00 AM - 10:00 AM	US Mountain
8:00 AM - 9:00 AM	US Pacific
3:00 PM - 4:00 PM	GMT

Summary:

SAP Global Procurement has been steadily transforming itself into a driver of strategic value. Closely tied to finance, the function is now a key business partner in SAP's commercial success. Besides continuing to control costs, Procurement now plays an increasing role in mitigating risk, improving relationships with suppliers, and supporting employee development and motivation.

A critical enabler of this transformation was process standardization and automation, which freed capacity previously consumed by operational and tactical tasks. During this webinar, hear from SAP Chief Procurement Officer, Dr. Marcell Vollmer, and learn how SAP overcame challenges collaborating with suppliers, eliminating paper and manual intervention, and adopted best practices to extend process automation beyond the four walls of the organization and into the cloud, taking procurement to the next level.

Speaker: *Marcell Vollmer*
Chief Procurement Officer and Senior Vice President
SAP

Marcell Vollmer is chief procurement officer and senior vice president of SAP's Global Procurement Organization (GPO), an operation with global spend volume of more than €3.6 billion in 2012. In this role, Dr. Vollmer is the business owner for the end-to-end procure-to-pay process.

Joining SAP in 2004 as vice president of global finance projects, Dr. Vollmer drove such strategic programs as the set-up, expansion, and globalization of five shared service centers; the post-merger-integration of Sybase; and the finance processes and systems and organizational integration of Business Objects.

Dr. Vollmer holds a PhD in politics and a degree in business administration.

Moderator: *Nora P. Neibergall, CPSM, CPSD, C.P.M.*
Senior Vice President and Chief Product Office
Institute for Supply Management™

As Senior Vice President and Chief Product Officer, Nora oversees ISM's product and program development, certifications, editorial, Manufacturing and Nonmanufacturing *Report On Business*®, and membership services.





Certification Exam Review

To help you successfully pass the certification exams, ISM-CF is providing review classes for Certified Professional Supply Manager (CPSM) certification exams.

The next CPSM Exam Reviews will be held on the following dates:

Date	CPSM/CPSD Review
09/21/13	Bridge
10/19/13	Exam 1
01/18/14	Exam 2
03/15/14	Exam 3

Ed Wainwright, C.P.M., APP will be instructing the classes using the ISM training materials. Ed taught ISM-CF's C.P.M. review classes from 1985 until 2006. In 2011, he attended the ISM Trainer Course and has taught numerous CPSM Review classes since. The classes provide excellent knowledge and resources to attendees.



The reviews will be held at the OUC Gardenia Facility training room located at 3800 Gardenia Ave, Orlando, FL 32839, from 8:00am to 5:00pm. The cost per review is \$50.00 for ISM-CF members, \$75 for other ISM members and \$100.00 for non-members.

Individuals taking the classes should purchase the CPSM Study Guide and the CPSM Diagnostic Exam. The materials used during the review classes are also an excellent guide for individual study after the class.

Registration is available at www.ism-cf.org. If you have any questions, please contact Ed Wainwright at (407) 348-2489 or ed_wainwright@hotmail.com.

Stay tuned for future dates.

NEWSLETTER ITEMS – Please send newsletter articles, announcements and news releases to David Billingsley at: comm@ism-cf.org.

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Member Spotlight

In each newsletter, we will be “spotlighting” a member. Our spotlight now shines on **Ruth Jayson-Polk**. We are excited to have Ruth as a member. Enjoy and hopefully you will learn something new about Ruth.

Name: Ruth Jayson-Polk

Place of employment and title, and/or past employment/experiences:

Orlando Utilities Commission (OUC). While at OUC I have held the following positions: Director of Supply Chain Management, Coordinator, Activity Based Costing/Shared Services, Senior Financial Analyst, Manager, Financial Reporting and Supervisor, Disbursement Accounting/Accountant 1.

Certifications:

Certified Public Accountant
Certified Payroll Professional
Certified Purchasing Manager
Accredited Purchasing Practitioner
Property & Casualty Insurance Licenses
Life, Health & Variable Annuity Licenses

Education:

University of Central Florida, Orlando Florida: Major: BS in Accounting, June 1979
Stetson University, Deland, Florida, MBA, May 1984
Seminole Community College, Information Technology Degree, A.S., May 2006

Activity in Organizations/ISM: Member in the following organizations: ISM, FGOA and NIGP.

Hobbies/Interests: Sewing, biking and nutrition.

Tell us something about yourself that no one else may know about you: In 2007, I traveled to Namibia, Africa for my first abroad mission trip. I worked for NASA for approximately 10 years. I love my family.

Seeking Spotlight Candidates

If you know of someone that would be a good “spotlight” candidate, please have them answer the following questions and email it to Teddi444@earthlink.net. The “spotlight” candidate can be YOU! This is an opportunity for all members to get to know their fellow members a little better, especially with the last question. We have a lot of talented and professional members.

SPOTLIGHT QUESTIONS:

1. Name and Nickname
2. Place of employment and title, and/or past employment/experiences
3. Certifications
4. Education
5. Activity in Organizations/ISM
6. Hobby/Interests
7. Tell us something about yourself that no one else may know about you.