



CENTRAL FLORIDA BUYLINES

Newsletter of the ISM - Central Florida

Spring 2011

Upcoming Events at a Glance

MEETING: Wednesday, **March 9** – “Building Leadership Trust” - Registration at 6:00 p.m., Meeting at 6:30 p.m., Dubsread Golf Club, Top Management Night, Joint meeting with APICS

LUNCH & LEARN: Friday, **April 1** – “Becoming the Obvious Choice” – 11:30 a.m., Roadhouse Grill, Sand Lake at John Young Parkway

PLANT TOUR: Monday, **April 11** - Tour of Cirque du Soleil – 9:00 a.m. to 11:00 a.m.

ISM 96th Annual International Supply Management Conference and Educational Exhibit: May 15 to 18, 2011, Gaylord Palms, Orlando, FL.

To register, go to www.ism-cf.org



The President's Corner

2011 is off to a great start at ISM-Central Florida, and I want to be the first to welcome our new members! I encourage you and all of our members to take advantage of your membership through participation in our scheduled activities and educational opportunities.

A Great Line-up of Programs

March 9th is a joint meeting with APICS – Mid-Florida. It is Top Management Night, so invite your supervisors, managers, directors, vice-presidents for an evening geared toward introducing them to the benefits of membership in professional organizations. That night we will also present the Richard A. Solimano Outstanding Member Award to our most deserving member.

The annual Plant Tour, scheduled for **April 11th**, is a Monday morning tour of the Cirque du Soleil theatre where back stage workings of this marvelous production company will be revealed. The tour is limited to 30 participants, so be sure to watch for registration information on the website.

2011 Affiliate Business

It is already time to be thinking about election of a new Board of Directors. If you would like to see changes, promote the profession, or make a difference in your career, consider serving your organization. **Nominations for the Slate of Officers are welcome and needed.** Open positions include President, Vice-President, Professional Development/Education Chair and Special Events Chair. The Slate of Officers must be presented to the membership at least 30 days prior to elections in May. Any member interested in serving on the Board, or on a committee, should contact me, pres@ism-cf.org, or Richard Straw, Vice-President, at 1vp@ism-cf.org.

Thank you for selecting ISM-CF as your professional organization. We look forward to helping you meet your professional development goals for 2011.

In your service,

Bette Hallmark, C.P.M.

President, pres@ism-cf.org

March 9, 2011 Membership Meeting
Joint Meeting - ISM-Central Florida & APICS-Mid Florida

“Building Leadership Trust”
Presented by Lisa J. Ross

Top Management Night – Bring your Managers, Directors and VPs

6:00 p.m. to 8:00 p.m. - Dubsdread Golf Club, 549 W Par St., Orlando, FL 32804

To register, go to www.ism-cf.org

Leadership Trust is essential to effective supply chains. Lisa will discuss how to nurture and maintain supply chain partners. We will look at answering questions such as:

- ✓ What is Leadership Trust and how is it developed?
- ✓ What makes some business leaders more desirable than others to work with?
- ✓ What type of leader are you or do you desire to be?



Lisa began her 20-plus-year career as a manufacturing parts expeditor, planner, master scheduler, team manager and a customer operations manager. She also worked for an integrated supply chain management company offering 3 PL supply chain solutions and turnkey operations for large OEM companies. For ten years she was a Customer Team/Operations Manager and was most recently the Innovation Manager for Burt's Bees in Durham, North Carolina. She is now the sole owner of SEAMS NICE; a custom sewing business.

Lisa is a dynamic speaker with a repertoire of diverse topics. A very active member of APICS since 1986, she has served in a variety of leadership roles, the most recent being the 2010 APICS International Conference Chair. Lisa is a graduate of the University of Vermont, resides in North Carolina and is married with two young sons.

Menu:

Sliced Roast Beef with Mushroom Au Jus
Chicken Breast with White Wine Sauce
Scalloped Potatoes
Vegetable and Salad



Election of 2011-2012 Board of Directors

-Online Voting: May 1 - 13, 2011-

Nominations for the Slate of Officers are Open
We Need You!

If you are interested in learning more about serving on the Board or on a committee please contact Vice-President Richard Straw at 1vp@ism-cf.org



New Members



A BIG welcome to our newest members!

Cherie Clark

David Cornelison

Mike Fitzpatrick

Ruslan Gonzalez – Student Member

Karen Hunt

Bruce Lilyea, CPSM – Student Member

Bryan Murray, C.P.M.

Donna Overmire

Phillip Pernice, C.P.M.

Reginald Peterson – Student Member

Carrie Roberts, C.P.M.

Bethany Spano

Treasurer's Corner



Hey folks, a reminder that March will be the last month that we can take credit/debit cards at the dinner meeting as ISM will no longer be providing the processing service to affiliates effective April 1. We are looking into alternatives and will report back to you as we have more information. Until then, if you do not pay online through the Cvent Reservation Emails, you will need to pay by check or cash ready at the meeting. We apologize for this inconvenience as it is out of our control. We promise we will work hard at sourcing a new cost effective service so that we can again offer this convenience to you in the near future.

John Morris, C.P.M., A.P.P, Treasurer, treas@ism-cf.org



2011 ISM International Supply Management Conference Update

From the Desk of Ron Carpenter, Host Services Committee (HSC) Chair

My how time flies! It just seems like yesterday, June 2009, that I was in Tempe, Arizona at the ISM headquarters to discuss and learn what to do to bring together the 2011 ISM International Conference here in Orlando at the Gaylord Palms. Having worked on the Orlando 2001 International Conference, I thought this conference would be a breeze. Boy was I in for a surprise. In today's world the only thing consistent is change.

In October 2009, I took a trip to San Diego to work out additional details, learn about the facility layout and discuss the tracks and presentations for the 2010 San Diego International Conference. Talk about a fast paced two and half days. It was back to San Diego in April 2010 for the Conference and to shadow the HSC San Diego Chair for more training. WOW! The conference was great and those of us that attended had busy days from 6am to 10pm. Talk about a fast paced training experience...lots of networking and meeting people from all over the world.

Off to Tempe in June 2010 to debrief from the conference and then discussions and planning for Orlando. Tracks were established and ground rules were set for reviewing the estimated 250 presentations that would have to be reviewed to determine the 2011 program. As the Chair, I had to make the final selection of members to be on the committee to help with organizing all the duties that needed to be performed. My selections were as follows: Bette Hallmark – Services, David Billingsley – Public Relations, John Morris – Finance, Ed Wainwright – Programs and now our latest member is Theodora (Teddi) McCorkle – Co-Services.

In September 2010, more training and learning!!!! There was a meeting at the Gaylord Palms to go over the presentations and make selections. We also, toured the facilities to determine where to place the volunteers to assist the attendees during the conference.

Since the September meeting the committee has participated in monthly telecoms reviewing our "Task List" to make sure all bases were covered on what we need to do. On March 4th this committee will meet with ISM to go over final details and work out any issues. We will then have weekly telecoms as required until May 13th, the day that we have to get everything set up and ready to go for the special events on Saturday and Sunday. And finally, the conference from Sunday through Wednesday.

You have heard this committee discuss the need for volunteers. There are seven people required to man the HSC Hospitality Booth, there are 30 Core volunteers that have worked two or more previous conferences (most have 10 years) and 120 General volunteers. WOW again!!

I want to thank my HSC Committee and all the local ISM-CF volunteers for their effects. I sincerely hope that all of you can attend as we will not have another conference in Orlando until 2021. Hope to see you there.

ISM 96th Annual International Supply Management Conference

May 15-18, 2011



Member Spotlight

In each newsletter, we will be “spotlighting” a member. Our spotlight now shines on **John Morris**. Enjoy and hopefully you will learn something new about John.



Name and Nickname: John G. Morris

Place of employment and title, and/or past employment/experiences: John is currently Procurement Manager employed at Lockheed Martin Corporation, Southeast Material Acquisition Center (SEMAC).

Certifications: C.P.M. (Lifetime) and A.P.P. (Lifetime)

Education: BA – UCF and MA – Webster University

Activity in Organizations/ISM: Worked on the 2001 ISM International Conference, worked four District 7 conferences prior to new governance and is currently serving fifth term on ISM-CF Board as CFO (Treasurer). In addition, John is currently working on the 2011 Host Services Committee (HSC) for the 2011 International Conference being held and the Gaylord Palms in Orlando this May.

Hobbies/Interests: Reading and music. If you dare, ask about or make statements about sports and you will get a history lesson.

Tell us something about yourself that no one else may know about you: Did you know that John is licensed to the ministry by Delany Street Baptist Church when he was considering going to Seminary.

Seeking Spotlight Candidates

If you know of someone that would be a good “spotlight” candidate, please have them answer the following questions and email it to Teddi444@earthlink.net. The “spotlight” candidate can be YOU! This is an opportunity for all members to get to know their fellow members a little better, especially with the last question. We have a lot of talented and professional members.

SPOTLIGHT QUESTIONS:

1. *Name and Nickname*
2. *Place of employment and title, and/or past employment/experiences*
3. *Certifications*
4. *Education*
5. *Activity in Organizations/ISM*
6. *Hobby/Interests*
7. *Tell us something about yourself that no one else may know about you.*

Low-Cost Ways to Earn CEHs

From ISM - Need to earn Continuing Education Hours (CEHs)? Short on funds to pay for training? Don't despair. ISM has several low-cost options to keep your CPSM[®], C.P.M. or A.P.P. certification current. Some are even *free*.

- The ISM Knowledge Center has four *free* online courses:
 - ISM Report On Business[®] (ROB) #3967
 - Price Analysis, Cost Analysis or Total Cost of Ownership: Determining the Best Approach #3921
 - Principles and Standards of Ethical Supply Management Conduct With Guidelines #3972
 - The ISM Guide to Sustainability and Social Responsibility #3974
- Register at www.ISM-knowledgecenter.ws.

(continued)

- ISM presents *free web seminars* throughout the year on trends that affect supply management. You can participate from anywhere in the world and earn one Continuing Education Hour (CEH) each time you attend the live program. Register in the Seminars section of the ISM website.
- Attend your ISM affiliate meetings. Most meetings are US\$50 or less and usually you receive at least one CEH each time you attend.
- Did you take or teach any business-related training through your employer?
- Did you take any personal career development courses such as "Effective Communication" or "Microsoft Excel"?
- Was your article published in a supply management-related magazine or journal?
- Did you attend or present at one of ISM's conferences or seminars? Did you attend or present at other industry-related conferences or seminars?

For details on CEH qualification, visit the Professional Credentials section of the ISM website or e-mail certification@ism.ws.

Attention Supply Management Students - ISM Conference Scholarships Available

From ISM (TEMPE, Ariz.) February 17, 2011 — Are you currently enrolled in a supply management degree program? Ready to engage in your profession and launch your career ... starting now? Institute for Supply Management™ (ISM) is accepting applications through March 6, 2011 for scholarships to attend the 96th Annual International Supply Management Conference and Educational Exhibit. ISM is your connection to supply management professional development, training and networking and its Annual Conference is a perfect opportunity to meet and interact with supply executives in all business areas.

Guidelines are simple. Candidates seeking a Conference Scholarship must be able to attend ISM's 96th Annual Conference May 15-18, 2011 in Orlando. To be eligible, candidates must be a current ISM student member. For information on dues-free membership for full-time students who meet qualifications visit ISM at www.ism.ws and select Membership, then Students and Educators.

To apply for a 2011 ISM Conference scholarship, submit a one-page essay responding to (1) one of the following topics:

- Why I chose supply management as my major
- What do I see as the future of supply management

Format responses in 12 point text and submit via e-mail to Melanie Larimer at mlarimer@ism.ws by **March 6, 2011**. ISM Conference scholarship recipients will be notified by Wednesday, March 16, 2011.

Scholarships include free Conference registration and US\$1,000 towards travel expenses. The scholarships will be awarded Monday, May 16, 2011 in Orlando at the 4th Annual ISM Student Reception.

ISM is pleased to offer Conference student scholarships thanks to the generous support of Platinum Sponsor Office Depot.

NEWSLETTER ITEMS – Please send newsletter articles, announcements and news releases to David Billingsley at: comm@ism-cf.org.

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